



PROCUREMENT CLOUD SURESAVER™



ORACLE Platinum Partner
Cloud Select
North America

SOURCING BENEFITS

- 40% Cost Reduction
- 99% Contract Compliance
- Risk Mitigation
- Proactive Supplier Management
- Improved Employee Satisfaction
- Improved Supplier Relationships
- Elimination of Manual Processes

CSS ADVANTAGE

CSS is an Oracle Cloud Select Partner and a **2017 Oracle Excellence Winner for our work implementing Procurement Cloud.**

CSS was one of the first Oracle partners to implement Procurement Cloud in hybrid environments integrated with JD Edwards and Oracle E-Business Suite. Visit our site to learn more about our success with Procurement Cloud at Skanska USA at www.cssus.com/case-studies

GUARANTEED ROI ON PROCUREMENT PROCESSES

Organizations are enhancing procurement's strategic role by leveraging success that contributes directly to bottom line profits. Cloud adoption is accelerating in procurement organizations because of speed to value: low upfront costs, faster time to results and best practice capabilities not found in on-premise or manual systems. Procurement officers' business case can now include formal procurement solutions and processes that will guarantee ROI. This ensures executive team support, funding and resource allocation for your successful Procurement enhancement's approval.

CSS provides the SureSaver™ option for Oracle Procurement Cloud that guarantees ROI providing Best of Breed automated procurement supply chain solutions.

SURESAVER™: HOW IT WORKS

Using sourcing best practices, SureSaver™ identifies savings that exceed your Oracle Cloud subscription and CSS deployment costs, often in 3 - 6 months. And CSS' SureSaver™ gives you options to reach your ROI objectives around sourcing events:

- Events performed as proof of concept in advance of deployment, or
- In conjunction with deployment as Sourcing Best Practice Training;

Oracle delivers Procurement Cloud and CSS delivers proven results and best practices fully leveraging your modern Cloud solution. For example:

- 5-year Cloud subscription: \$500,000.00 annual recurring revenue +
- CSS deployment fee: \$500,000.00
- \$3 million in costs; SureSaver™ process will identify over \$3 million savings;
- ROI Achieved: Cloud subscription and CSS deployment is engaged.

CSS SureSaver™ deliverables:

- Enhanced Project profitability with identified ROI savings
- SOW: POC in advance of or in conjunction with deployment
- Supplier & Category Review by CSS Procurement Strategist (CPS)
- Sourcing Event(s) Recommendations by CPS
- Sourcing performed by CPS team
- 6-12 Week timeline Cloud Sourcing Event(s)

“We've run Sourcing events and saved millions in the first few months. The solution pays for itself in no time and there's no risk. It's a no brainer for procurement organizations.”

PROCUREMENT PACKAGES

CSS offers packaged Procurement Cloud offerings. Whether you want to integrate procurement with existing on-premise solutions, or engage in a transformational project, we have you covered, and can apply the SureSaver™ process to the offering that best meets your needs.

- Transactional Procurement: ~3 months
- Strategic Procurement: ~5 months
- Transformational Source to Pay: ~6 months



Want to get started on your procurement savings?

Contact CSS at

www.cssus.com/contact

Or 800-814-7705

SURESAVER™ SUCCESS

Typical results where SureSaver™ is engaged are:



REAL RESULTS:
GLOBAL
NUTRITIONALS
MANUFACTURER

1

In 8 weeks client achieved ROI
After 12 months: \$17 million in savings
After 24 months: \$42 million in savings
After 36 months: \$65 million in savings

REAL RESULTS:
PACKAGING
MATERIALS
COMPANY

2

In 6 weeks client achieved ROI
\$9 million spend
384 SKUS
6 weeks, \$3.9m (31%) savings contracted

REAL RESULTS:
BUILDING
MANUFACTURER

3

In 3 weeks client achieved ROI
\$3 million spend
3 weeks, \$4.8m (27%) savings contracted

REAL RESULTS:
LARGE RETAILER
PLASTIC BAGS

4

In 3 weeks client achieved ROI
\$10 million spend
3 weeks, \$1.2m (12%) savings contracted

Understand your options for Procurement Cloud and how SureSaver™ from CSS can help your organization realize return on investment in weeks. Contact CSS, a leader in the Oracle Partner Network, for Procurement Cloud solutions and innovative implementation methodologies.

#ModernizeLikeYouMeanIt