



INDUSTRY



SOLUTION

Oracle Cloud ERP

ABOUT

Adcap is part of the Strategic Products and Services (SPS) company, a multi-vendor system integrator for unified communication and collaboration solutions. They design, implement, manage and support interconnected communication systems that enable their clients to become more effective and competitive.

CHALLENGES

Adcap had plans for growth, but needed to modernize and standardize their ERP and CRM systems on a single platform to optimize business processes, ensure efficiency create visibility to profitability.

THE CSS APPROACH

CSS used their deep experience in SaaS, business process domains and implementing Oracle Cloud Solutions. With a collaborative, strategic approach CSS offered a scalable system that would assist in company growth while involving stakeholders along the way.

RESULTS

By partnering with CSS, Adcap was positioned to consolidate and modernize their system into one platform.



Best Practices Solution



Positioned Company for Future Growth



Cost Effective Deployment Model



Strong analytics, workflow and solution functionality



Developed collaborative business case for Cloud implementation

CSS demonstrated a 'beyond the contract' commitment and was adept at flexing with us as our business environment changed. I would highly recommend CSS as an implementation partner for those organizations implementing Oracle Cloud Services.

- Matt Merriman, Chief Operations Officer