

**CLIENT**

Real Estate / Hospitality

**INDUSTRY**

Real Estate Management

**SOLUTION**

Oracle Cloud ERP

**ABOUT**

This real estate management organization is subsidiary which employs 10,000 people and has expanded into the largest privately held corporations in the Southeast area. They started with a 16-unit resort and now, more than 30 years later, this hospitality giant now encompasses more than 13,500 villas at 28 beautiful resorts in premiere travel destinations throughout the United States.

“CSS has transformed our business by implementing Cloud ERP from Oracle.

What we saw as just another maintenance upgrade will now actually provide our company with real ROI by reducing costs and increasing efficiencies.”

**CHALLENGES**

This large organization recognized the need to upgrade their enterprise solution but when faced with a technical upgrade that would only provide continued support but wouldn't enhance functionality, they found more value in replacing their on premise solution with a stand-alone Cloud ERP solution from Oracle.

**THE CSS APPROACH**

CSS proposed that the organization move to Cloud ERP. This offered them a way to stay current, while also reducing infrastructure costs, introducing new functionality and reporting, and achieving ROI. CSS enhanced Oracle's Cloud imbedded reporting through employee training and custom report development using Cloud Reporting Platform.

**CLOUD SOLUTION**

Cloud ERP stand-alone. On premise replacement of Oracle E-Business Suite. Financials, Procurement, Project Portfolio Management

**RESULTS**

The Cloud ERP implementation will enable this large real estate management organization to modernize its ERP solutions while dramatically saving on hardware purchase and/or leasing.

Additionally, they intend to:



Establish controls on spend through the implementation of Sourcing and Supplier punch-outs



Re-establish compliance to standard business process through the implementation of Cloud



Better visibility to large capital projects which will minimize unexplained project budget variance



Lower TCO on ERP by moving to Cloud platform with comparable application footprint